

NetMass

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NetMass Makes Reseller Program Easier and More Lucrative

Streamlined process allows resellers to share in more revenue from online backup customers

HOUSTON – (February 13, 2003) – NetMass, a leading provider of Web-based backup, disaster recovery and PC support solutions, today announced changes to its Revenue Sharing Partner Program, designed to make it easier and more profitable for IT resellers to market NetMass product offerings.

The Revenue Sharing Program is designed to enable reseller partners to share in the revenue from each newly subscribed SystemSafe Online Backup customer that they generate. The Revenue Partner can earn 20 percent of the gross revenue per customer per month for the first 12 months of the customer engagement. The initial upfront fee to enter the program has been reduced to \$100 from \$250.

“By making this program more profitable and easier to manage for the independent IT consultant, we are even more excited about the opportunity for NetMass to expand its position in the backup and disaster recovery market,” said Mark Martin, co-founder and CEO of NetMass.

For each new reseller, NetMass sets up a custom software installer that will uniquely identify each customer the Partner generates. Once set-up, the Partner will receive a monthly report showing the account status of free-trial, active and canceled customers, plus a check for their percentage of the customer’s gross revenue. For additional fees, NetMass will customize the backup agent, installer, and auto-correspondence with the Partner’s company name and logos.

For more information about the partner programs, please visit the NetMass Web site at www.netmass.com, or e-mail at resellers@netmass.com, or call 1-800-731-2737, x5006.

About NetMass, Inc.

NetMass’ Internet office solutions help businesses of all sizes realize secure data protection, business continuity, and improved PC productivity. With its SystemSafe suite of office products, NetMass delivers online backup, data storage, file sharing, remote access, and disaster recovery solutions. Headquartered in Dallas and Houston, visit www.netmass.com for more information.